

GROCERY
& *Specialty*
FOOD **WEST**

GROCERY REDEFINED

WESTERN CANADA'S LARGEST MEETINGS,
EXHIBITION & CONFERENCE EVENT

APRIL 24 & 25, 2023

VANCOUVER CONVENTION CENTRE, EAST BUILDING



MONDAY, APRIL 24, 2023

Conference: 7:00AM - 11:00AM

Trade Show: 11:00AM - 4:30PM

TUESDAY, APRIL 25, 2023

Conference: 7:00AM - 11:00AM

Trade Show: 11:00AM - 4:00PM

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03

DISPENSE ITEM



02

WEIGH CONTENT



03

PRINT LABEL



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WELCOME FROM THE CHAIR



WELCOME TO THE 34TH EDITION OF GROCERY & SPECIALTY FOOD WEST – GROCERY REDEFINED!

It's the premium one-stop grocery exhibition and conference in western Canada.

In the constantly changing grocery sector, attendees at this year's Grocery & Specialty Food West will discover innovations across all categories, products, services, technology, equipment and more. It's here where grocery gathers annually to grow and redefine the business. GSF West's new pavilions feature regional and global offerings this year include Sustainability Sentral, Canada Connect, High Quality BioEurope, and Choose Ontario. Get started with morning sessions and workshops that are filled with ideas to help your business. From the second-generation grocers panel to hearing about the new Canadian Grocery Code of Conduct, it's a must-attend event for all. Exclusive sessions include the latest economic data from BMO's Chief Economist Douglas Porter to finding out about your UEP – Unique Emotional Positioning from Tony Chapman, your team will come away with actionable insights. Next, the variety of workshops and experts will provide lots of food for thought around issues and ideas that are affecting grocers.

Apart from business sessions, be sure to take advantage of the various programs such as 1:1 matchmaking Retailer Connect, members' Industry Tour on Sunday, and free networking events on Sunday and Monday.

Visit the Canadian Federation of Independent Grocers' booth in the entrance to the trade show and find out how the association can assist your business goals.

Be sure to download the comprehensive GSF Show App! It will allow you schedule business meetings and network with attendees. See you at the show!

Sincerely,

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DAN GREGG, PRESIDENT, PATTISON FOOD GROUP WHOLESALE

**Pattison
Food Group**

CHAIR, CANADIAN FEDERATION OF INDEPENDENT GROCERS |
FÉDÉRATION CANADIENNE DES ÉPICIERS INDÉPENDANTS
WWW.CFIG.CA

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GSF ANNUAL CONFERENCE & TRADE SHOW

PRESENTED BY:

THE CANADIAN FEDERATION
OF INDEPENDENT GROCERS/
FÉDÉRATION CANADIENNE DES
ÉPICIERS INDÉPENDANTS

105 - 401 GORDON BAKER ROAD
NORTH YORK, ON M2H 3P8
TEL: 1-800-661-2344 | FAX: 416-492-2347
EMAIL: INFO@CFIG.CA | **WWW.CFIG.CA**



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GENERAL INFORMATION

CONFERENCE & TRADE SHOW ATTIRE—BUSINESS CASUAL

BADGE COLOURS

■ RED	RETAILERS/WHOLESALERS
■ GREEN	MANUFACTURERS/SUPPLIERS
	RESTAURANT/FOODSERVICE
■ YELLOW	DISTRIBUTOR/IMPORTER/EXPORTER
■ BLUE	EXHIBITORS
■ GREY	MEDIA

EXHIBITOR & ATTENDEE REGISTRATION

REGISTRATION DESK AND SELF CHECK-IN KIOSK

VANCOUVER CONVENTION CENTRE, EAST BUILDING, 999 CANADA PL, VANCOUVER BC

SATURDAY, APRIL 22	8:00AM – 5:00PM
SUNDAY, APRIL 23	8:00AM – 4:00PM
MONDAY, APRIL 24	6:30AM – 6:30PM
TUESDAY, APRIL 25	6:30AM – 3:30PM

SAVE THE DATE



GROCERY INNOVATIONS CANADA 2023

TORONTO CONGRESS CENTRE NORTH BUILDING

TUESDAY, OCTOBER 24 & WEDNESDAY, OCTOBER 25, 2023

WWW.GROCERYINNOVATIONS.COM



GROCERY & SPECIALTY FOOD WEST 2024

VANCOUVER CONVENTION CENTRE EAST

MONDAY, APRIL 22 & TUESDAY, APRIL 23, 2024

WWW.GSFSHOW.COM

CFIG STAFF

THOMAS SHURRIE
President & CEO

ANDREA ALMARZA
Executive Assistant to the President
& CEO and to the VP of Finance and
Administration

GARY SANDS
Senior Vice President,
Public Policy and Advocacy

FRAN NIELSEN
Vice President,
Finance & Administration

NANCY KWON
Vice President, Marketing
& Communications

SHAMILA AKBARI
Trade Show Operations Coordinator

IRMELI KOSKINEN
Coordinator, Member Services

SUZANNE REGIMBAL
Member Services, Account Manager

HELEN RINGAS
Operations Coordinator
& Financial Assistant

JOE SAWAGED
Director, Member Services
& Industry Relations

TYSON SMITH
Account Representative

DIANA STEVENSON
Director, Conference & Events

ROLSTER TAYLOR
Director, Sales & Operations



To learn more about the benefits and types of
membership (Retail/Associate/Affiliate) contact
Canadian Federation of Independent Grocers:

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Members' booth beside registration area



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2023 CFGI BOARD OF DIRECTORS

The Canadian Federation of Independent Grocers (CFGI) is governed by a Board of Directors elected from the membership and reflecting a regional distribution. A national office consisting of the President and staff implement the federation's operations in a manner consistent with the policies established by the Board. The Board and the President also receive ongoing input from advisory committees consisting of members established across Canada.



***THOMAS SHURRIE**
PRESIDENT & CEO, CFGI,
TORONTO, ON



DOMINIC ARSENAULT
IGA COATICOOK,
COATICOOK, QC



***BRIAN BRADLEY**
MEMBER AT LARGE, STONG'S
MARKETS, VANCOUVER, BC



***DAN BREGG**
CHAIR, PATTISON FOOD GROUP,
SURREY, BC



GENE COLEMAN
COLEMAN GROUP OF COMPANIES
CORNER BROOK, NL



BRAD FLETCHER
VILLAGE GROCER,
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FRUIT MARKETS, VAUGHAN, ON



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KOREA FOOD TRADING/
GALLERIA SUPERMARKET
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VICE CHAIR, PATTISON FOOD
GROUP, LANGLEY, BC



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JUSTIN SCHLEY
QUALITY FOODS,
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***GIANCARLO TRIMARCHI**
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DEBBIE UNICK
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*EXECUTIVE COMMITTEE



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ASSOCIATE MEMBERS' COUNCIL

Co-operation and communication between supplier and retailer have become increasingly important in grocery retail. CFG's Associate Members' Council (AMC) has in turn become more integral to the direction of the federation as a whole. The Associate Members' Council is a group of senior executives representing a variety of Canadian grocery product companies. The AMC meets quarterly and provides professional guidance to the Board of Directors on industry news and trends.



DAVID BLACKMORE
VP, SALES,
PROCTER & GAMBLE INC.



PETER BOWMAN,
SR. VP, RETAIL & FOOD
SERVICE SALES, SAPUTO DAIRY
PRODUCTS CANADA



GREG COLES
CHIEF CUSTOMER OFFICER,
NESTLÉ CANADA INC.



PATRICK HEFFERNAN
VP SALES,
TREE OF LIFE CANADA



TODD JOHNSTON,
CO-VICE CHAIR,
VP CUSTOMER SALES,
LACTALIS CANADA



JOHN KOTSOPoulos
VP SALES & TRADE MARKETING,
THE J.M. SMUCKER CO.



STEVE LAMONTAGNE
VP SALES & HEAD OF CANADA
SALES, KRUGER PRODUCTS INC.



SCOTT LORIMER
SR. VP RETAIL SALES, MAPLE
LEAF FOODS INC.



MIKE LUST, CHAIR
VP CUSTOMER DEVELOPMENT,
PEPSICO FOODS CANADA



SAM MAGNACCA
VP & GM,
ACOSTA CANADA



COLIN MANN
VP MARKET DEVELOPMENT,
GENERAL MILLS CANADA CORP.



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VP SALES,
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SR. DIRECTOR,
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ERIN ROONEY
VP CPD, SALES & MARKETING,
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2023 GSF AGENDA

VANCOUVER CONVENTION CENTRE | EAST BUILDING

SUNDAY, APRIL 23, 2023

VANCOUVER CONVENTION CENTRE | EAST BUILDING

8:30AM | INDUSTRY TOUR

*RETAILERS ONLY. PREREGISTRATION REQUIRED

5:00PM – 7:00PM | OPENING RECEPTION

EAST MEETING ROOMS | 1 – 3 (PARKVIEW TERRACE)

*ALL WELCOME

Entertainment: Harreson James Band



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MONDAY, APRIL 24, 2023

VANCOUVER CONVENTION CENTRE | EAST BUILDING

CONFERENCE HOURS: 7:00AM – 11:00AM

TRADE SHOW HOURS: 11:00AM – 4:30PM

MORNING CONFERENCE & WORKSHOP SESSIONS*

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A | BALLROOM C

*PRE-REGISTRATION REQUIRED

7:00AM – 7:15AM | BREAKFAST

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

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7:10AM – 7:20AM | WELCOME & REMARKS- TOM SHURRIE

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

7:20AM – 8:00AM | FUTURE OF FOOD RETAILING

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Hear from Don Fitzgerald, Dom's Kitchen and Market, Neil Stern, Good Food Holdings and Amanda Lai, McMillanDoolittle.

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8:00AM – 8:50AM | CANADIAN GROCERY CODE OF CONDUCT

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Presentation by Marc Valois, Intersol Group Ltd. Join this must-attend for suppliers, retailers and all stakeholders in grocery to understand the key components of the new Canadian Grocery Code of Conduct and what it means for your business and the entire industry.

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8:50AM – 9:00AM | COFFEE BREAK

SPONSORED BY: KraftHeinz

CONCURRENT WORKSHOPS

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A & BALLROOM C

CHOOSE ONE WORKSHOP

WORKSHOP 1

9:00AM – 9:30AM | CODE OF CONDUCT PANEL & Q&A

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Hear from Giancarlo Trimarchi, Vince's Market; Michael Graydon, FHCP; Diane Brisebois, RCC. Moderated by Gary Sands, CFG. Stakeholders have opportunity to ask questions.

WORKSHOP 2

9:00AM – 9:30AM | ETHNIC CONSUMER INSIGHTS

EAST BUILDING | BALLROOM C

How to build successful categories in the ethnic grocery space that satisfy today's demanding and refined consumer tastes. Presented by Justin Poy, Justin Poy Agency and Wilson Kam, Mobiltech.

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CHOOSE ONE WORKSHOP

WORKSHOP 1

9:40AM – 10:10AM | INDEPENDENTS' TOOLKIT

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Amanda Lai, McMillanDoolittle explores the winning concepts and ideas that will keep independents in the grocery game.

WORKSHOP 2

9:40AM – 10:10AM | FROM A PLACE TO BUY TO THE PLACE TO BE

EAST BUILDING | BALLROOM C

How bricks can counter clicks by minding their P's but owning their B's, presented by Tony Chapman, Chatter that Matters.

WORKSHOPS SPONSORED BY:



CHOOSE ONE WORKSHOP

WORKSHOP 1

10:20AM – 10:50AM | VALUE CHALLENGE

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

When Consumers talk "value" they really mean low price. When Retailers talk "value" they really are justifying their higher prices. When inflation focuses attention on price, how can you maintain differentiation while remaining price competitive. Presented by Ken Wong, Queen's University, Smith School of Business

WORKSHOP 2

10:20AM – 10:50AM | GROCERS & SOCIAL MEDIA

EAST BUILDING | BALLROOM C

Social media is a powerful FREE tool that can be used to promote to, engage with, and learn about your customers. Social media enthusiast of Jelly Digital Marketing and PR, Darian Kovacs, explains how to find the right combination of platforms, tools, content, and creativity, that will provide maximum ROI.

WORKSHOPS SPONSORED BY:



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TRADE SHOW EXHIBITION

EAST BUILDING | HALLS A, B & C

TRADE SHOW HOURS: 11:00AM – 4:30PM

12:00PM | TOP 10 IN GROCERY CONTEST



11:45AM – 12:15PM | MAPLE LEAF FOODS SESSION
EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Fantino & Mondello, authentic Italian charcuterie, is crafted in Canada with premium ingredients. Learn to build a charcuterie work of art and celebrate la dolce vita (the good life) with Laura Kearney, Maple Leaf Foods.

12:30PM – 1:00PM | TECH

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Do more with less: Automation of cold chain monitoring and compliance for improved margins using IoT. Presented by Jeff Shirley, Rivercity Innovations

1:15PM – 1:45PM | SAPUTO SESSION

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Saputo's Kaja Lansdell showcases a selection of specialty cheeses for the deli department.

2:00PM – 2:30PM | SUSTAINABILITY

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Overview of trending sustainable packaging materials (recyclable/bio-based/compostable). Presented by Susanna Carson, BSIbio Packaging Solutions

2:45PM – 3:15PM | FOOD RECOVERY

Examples for grocers to reduce the volume of their unsold food ending up in waste streams while increasing their social and environmental impact in their communities. Presented by Jessica Regan, FoodMesh.

4:15PM – 5:00PM | MIX AND MINGLE *ALL WELCOME

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

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MONDAY EVENING EVENT*

VANCOUVER CONVENTION CENTRE **WEST** | SUMMIT ROOM – 3RD FL.

6:00 – 9:00PM | EVENING EVENT

*PRE-REGISTRATION REQUIRED

6:00PM | RECEPTION

WEST BUILDING | SUMMIT ROOM – 3RD FL.

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6:30PM | DINNER & ENTERTAINMENT

WEST BUILDING | SUMMIT ROOM – 3RD FL.

Hosts Tom Shurrie, Tony Chapman.

Vitaly – Magician and Illusionist



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ATTENTION: FULL DELEGATE RETAILERS—A TRIP TO GROCERY INNOVATIONS CANADA 2023 IN TORONTO WILL BE DRAWN! Includes: return airfare for one, accommodations during the show and a chance to win the Grand Prize at the event!

SPONSORED BY: **Saputo**

TUESDAY, APRIL 25, 2023

VANCOUVER CONVENTION CENTRE | EAST BUILDING

CONFERENCE HOURS: 7:00AM – 11:00AM

TRADE SHOW HOURS: 11:00AM – 4:00PM

MORNING CONFERENCE & WORKSHOP SESSIONS*

EAST BUILDING | MAIN STAGE—EXHIBITION HALL A | BALLROOM C

*PRE-REGISTRATION REQUIRED

7:00AM – 7:30AM | BREAKFAST

MAIN STAGE | EXHIBIT HALL A

SPONSORED BY:



7:25AM | WELCOME & REMARKS: DAN BREGG

MAIN STAGE | EXHIBIT HALL A

7:30AM – 8:00AM | FIRESIDE CHAT WITH 2ND GEN GROCERS

EAST BUILDING | MAIN STAGE—EXHIBIT HALL A

Craig Cavin, Country Grocer; Gene Coleman, Colemans; Jason Vesely, Sobey's Westlock with Tony Chapman.

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8:00AM – 8:45AM | KEYNOTE & Q&A

EAST BUILDING | MAIN STAGE—EXHIBIT HALL A

Join Douglas Porter, Chief Economist, BMO Financial Group for an overview of macroeconomic and financial market trends affecting the sector. Q&A following presentation with Tony Chapman.

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8:50AM – 9:00AM | COFFEE BREAK

EAST BUILDING | MAIN STAGE—EXHIBIT HALL A

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CONCURRENT WORKSHOPS

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CHOOSE ONE WORKSHOP

WORKSHOP 1

9:00AM – 9:30AM | STAND FOR TO STAND OUT

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Today what makes you unique is not what you offer but how you offer it—your unique emotional positioning. Marketing Hall of Legends and Canadian Marketing Hall of Famer Tony Chapman will share how to establish and fortify your unique emotional positioning to be more magnetic to Your customers, employees and suppliers.

WORKSHOP 2

9:00AM – 9:30AM | POLICY UPDATE

EAST BUILDING | BALLROOM C

Join Gary Sands, CFG, for the key issues concerning your business: Competition Act, Credit card fees and Supply Management transparency.

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CHOOSE ONE WORKSHOP

WORKSHOP 1

9:40AM – 10:10AM | WHAT SHOPPERS WANT

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

Driving forces behind grocery shopper attitudes and behaviours. EnsembleIQ shares exclusive results from a comprehensive study of Canadian shoppers conducted in late 2022. Presented by Beth Brickel, EnsembleIQ.

WORKSHOP 2

9:40AM – 10:10AM | DIGITAL MEDIA & GROCERY

EAST BUILDING | BALLROOM C

Exploring diverse advertising in the age of rapidly evolving digital media. Shoppers are more demanding than ever before and want their choices to be easily accessible with information at their fingertips. Grocers will get an overview of all the latest platforms and advertising trends in the digital space as they pertain to reaching multicultural and multiethnic markets. Presented by Justin Poy, The Justin Poy Agency

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CHOOSE ONE WORKSHOP

WORKSHOP 1

10:20AM – 10:50AM | SOLUTIONS TO EXCITE & DELIGHT SHOPPERS

EAST BUILDING | MAIN STAGE-EXHIBIT HALL A

A look at the experience (fresh, food service, theatre) that independents can display to showcase their individualism. Presented by Stewart Samuel, IGD

WORKSHOP 2

10:20AM – 10:50AM | INDEPENDENTS' STRATEGY

EAST BUILDING | BALLROOM C

Is the failure of US retailers (Target, Lowes, etc) in Canada due to faulty assumptions, cultural and demographic differences or does it suggest a vulnerability that plagues all retail sectors? Ken Wong, Queen's University, discusses how independents can capitalize on this.

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TRADE SHOW EXHIBITION

EAST BUILDING | HALLS A, B & C

TRADE SHOW HOURS: 11:00AM – 4:00PM

11:45PM – 12:15PM | FAIR TRADE

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

How to build resiliency in your sourcing and trust with your customers through fair trade certifications in product selection process; procurement policies and sustainability strategies and goals. Presented by Krista Pineau, Ecocert.

12:30PM – 1:00PM | LACTALIS SESSION

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Lactalis' Duane Sobie presents key innovations in the dairy category for the season such as simple, natural product offerings in yogurt

1:15PM – 1:45PM | IN-STORE FOODSERVICE

EAST BUILDING | INSIGHTS & INNOVATIONS TRADE FLOOR STAGE

Exploring the in-store foodservice concepts in retail. Presented by Stewart Samuel, IGD

2:00PM – 2:30PM | SUSTAINABILITY & REGULATIONS

Sustainability & regulatory red tape is costing grocers. Hear from Laura Gomez, Dr. Jon-Paul Powers, Gladys Osien, and Mark Youden of Gowling WLG, on your responsibilities and requirements on several issues affecting your business.

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SPEAKERS AT GSF 2023



BETH BRICKEL
Sr Research Director,
Insights & Innovation
team, EnsembleIQ



DIANE J. BRISEBOIS
President & CEO, Retail
Council of Canada



SUSANNA CARSON
CEO, BSibio Packaging
Solutions Ltd and Basics
Packaging Corp.



CRAIG CAVIN
Operations Manager,
Country Grocer/Island
Independent Buying Group



TONY CHAPMAN
Host,
Chatter that Matters



GENE COLEMAN
Director, Grocery
Operations, Coleman
Group of Companies



DONALD FITZGERALD
Co-CEO,
DOM'S Kitchen & Market



LAURA GOMEZ
Partner, Gowling WLG



MICHAEL GRAYDON
CEO of Food,
Health & Consumer
Products of Canada



WILSON KAM
President, Mobiltech



DARIAN KOVACS
Founder, Jelly Digital
Marketing & PR
& Jelly Academy



AMANDA LAI
Director of the Food
Industry Practice,
McMillanDoolittle



GLADYS OSIEN
Associate, Gowling WLG



KRISTA PINEAU
Certification Manager for
Corporate Social Responsibility
& Fair Trade, ECOCERT Group



DOUGLAS PORTER
Chief Economist and
Managing Director,
BMO Financial Group



DR. JON-PAUL POWERS
Partner & Scientific
Advisor, Gowling WLG



JUSTIN POY
President & Creative
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KAJA LANSDELL
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*As of March 17, 2023



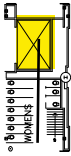
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VANCOUVER CONVENTION CENTRE - EAST
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- FIRST TIME EXHIBITORS
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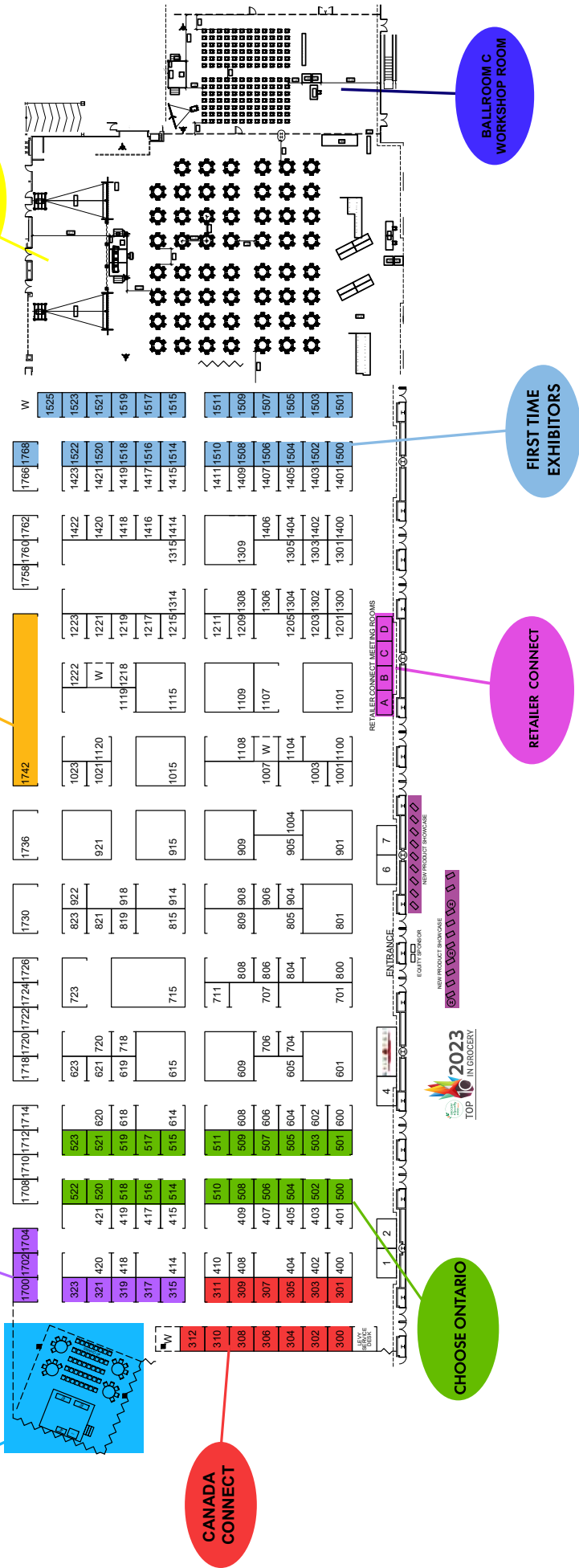
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304..... Untamed Feast
304B..... Barakah Eats
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317..... Environment and Climate Change Canada
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323..... In-Store Water Systems Inc.
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1522..... Ramy Hill Sales Ltd.
1523..... Cuppajoe Joe Coffee Roasters
1525..... The Maple Treat Corporation
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1700B..... Susgrainable
1702B..... Luv the Grub
1704A..... GoodlyFoods
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We are the leading grocery wholesaler in Western Canada serving independently owned retailers with outstanding service to help grow your business. **BOOTH: 1109**

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E: mrafik@bellnet.ca
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www.cavendishfarms.com
At Cavendish Farms, we're a family food company. We Pride ourselves high quality products, exceeding our customer's needs, and strong relationships with growers. **BOOTH: 720**

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E: contactus@canadiangrocer.com
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Canadian Grocer is the #1 magazine, website, and e-newsletter for the Canadian grocery industry, with an audience of 219,000 retailers and decision makers. **BOOTH: 7**

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Ramen reimaged: the quickest and easiest way to enjoy restaurant-quality ramen at home. **BOOTH: 516**

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E: chef@myfss.ca
www.foodservicesolutions.ca
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E: engage@foodmesh.ca
www.FoodMesh.ca
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Grocery Business Media Inc.
PetParker Solutions Inc.
Ramy Hills Sales Ltd.

AUTOMATION SERVICES

FoodMesh
JRTech Solutions
Weber Marking Systems Canada

BAGS

Novolex
Unitex Sales Ltd.

BAKED GOODS: FRESH/ FROZEN/REFRIGERATED

Bimbo Canada/Canada Bread
Hon's
La Fournee Doree/Lanthier Bakery
McCain Foods
Olivia's Cake Pops
FoodMesh
Susgrainable
Taste of Egypt
The Cheesecake Factory

BAR CODING EQUIPMENT/SYSTEMS

AM/PM Service Point of Sale
Solutions
Weber Marking Systems Canada
Novolex

BEAUTY & PERSONAL CARE

SVI Distributing
(SportsFleets Ventures Inc.)
Unilever Canada
Procter & Gamble

BEER/WINE/CIDER

Annex
Opus Expertly Handcrafted
Cocktails
Soft Crush

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Cocktails
Annex
Danone Canada
Delta Coffee
In-Store Water Systems Inc.
Nestle Canada Inc.
Opus Expertly Handcrafted
Cocktails
PepsiCo
The Coca Cola Company
Zoa Energy

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Stationary Supplies
Sellers Publishing

CARTS

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JNE Retail Equipment Inc.
Wanzl North America

CLEANERS AND SUPPLIERS

Kruger Products Inc.
Leafilter
Procter & Gamble
Sellers Publishing

CEREAL

PepsiCo

CHECKOUT EQUIPMENT

AM/PM Service Point of Sale Solutions
JNE Retail Equipment Inc.
SIR Solutions

COFFEE & TEA

Advantage Solutions
Cuppajoe Coffee Roasters
Kraft Heinz
Milano Coffee Roasters
Delta Coffee
Nestle Canada Inc.

CONDIMENTS & RELISHES

Beland Organic Foods
Gravelbourg Gourmet Mustard
Jack Daniel's BBQ Co. /GWFG
Wildly Delicious Fine Foods and
Martelli Foods/Garofalo

CONFECTIONERY

Advantage Solutions
Fraktakls Chocolate
Global Reach Confections
LPB Distribution
Nestle Canada Inc.
Panela Baking Factory
Redfrog Enterprises Ltd.

CONSULTING SERVICES

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Besics Packaging Corp.
FCC
FoodMesh
Worksafe BC

DAIRY & EGGS

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Beland Organic Foods
Burnbrae Farms Ltd.
Lactalis Canada
Saputo Dairy Products Canada GP
Upfield Canada Inc.

DISPLAY CASES

GBS Foodservice Equipment Inc.
Kysor Warren EPTA
Marketing Impact Limited

DISTRIBUTOR/ WHOLESALE

Associated Grocers
Bob Bakery World Ltd.
Brandt Meats
Conglom
Crave Stevia
Dr. Bee

FOOD SERVICE SOLUTIONS

Goodly Foods
I-D Foods Corporation
JNE Retail Equipment Inc.
Nicli Pizzeria Inc.
Old Dutch Foods Ltd.
RedFrog Enterprises Ltd.
Sobeys Wholesale
Dyna-Pro Environmental
The Grocery People

ENVIRONMENTAL SERVICES

Ecocert Canada
Environment and Climate
Change Canada
FoodMesh

FINANCIAL SERVICES

Federated Insurance
Company of Canada
Bank of Montreal
FMS Solution
FCC
Moneris

FIXTURES: STORE

Kysor Warren EPTA

FOOD PREPARATION EQUIPMENT

Atlantic Stainless Fabricators Ltd.
Bob Bakery World Ltd.
GBS Foodservice Equipment Inc.
In-Store Water Systems Inc.

FOOD SERVICE

Bob Bakery World Ltd.
Bosa Foods
Goodly Foods
Cavendish Farms
Conglom
Fresh is Best Salsa Co.
Hon's
La Fournee Doree/Lanthier Bakery
Nicli Pizzeria Inc.
Pasta Time
The Cheesecake Factory

FOOD SERVICE EQUIPMENT

Food Service Solutions
Hobart Canada
Hussman Canada Inc.
MIWE Canada Inc.

FOODS: CANNED

Les Canardises (Foie Gras etc.)
Luv The Grub
Rio Mare

FOODS: DELI

Bosa Foods
Brandt Meats
Direct Plus Food Group
Great Canadian Meat Company Inc.
Maple Leaf Foods

FOODS: DRY

Acosta
Advantage Solutions
Agropur Dairy Cooperative
Confetti Sweets
Crave Stevia
Great Canadian Meat Company
Jakeman's Maple Products
Zast Foods

FOODS: ETHNIC

Barakah Eats
Crafty Ramen Market Inc.
La Cocina Foods
Hon's
Nicli Pizzeria Inc.
Sonora Foods Ltd.
Taste of Egypt

FOODS: FROZEN

Barakah Eats
Burnbrae Farms Ltd.
Cavendish Farms
Crafty Ramen Market Inc.
La Fournee Doree/Lanthier Bakery
Mastro Vinci
Nuba Natural Foods
Pasta Time
ReRoot
Tree of Life Canada
Zast Foods

FOODS: HEALTH

Goodly Foods
Home Harvest by Houweling
Nurseries Ltd.
Upfield Canada Inc.

FOODS: KOSHER

Jakeman's Maple Products

FOODS: NATURAL/ORGANIC

Beland Organic Foods
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Mastro Vinci
MIWE Canada Inc.
Nuba Natural Foods
Taste of Egypt

FOODS: SPREADS

Gravelbourg Gourmet Mustard
Jakeman's Apple Products
Kraft Heinz
Nuba Natural Foods

FOODS: SNACKS

A Lassonde Inc.
Acosta
Bimbo Canada/Canada Bread
Crave Stevia
Direct Plus Food Group
Fresh is Best Salsa Co.
Great Canadian Meat Company Inc.
Jakeman's Maple Products
La Cocina Foods
Maple Leaf Foods
McCain Foods
Old Dutch Foods Ltd.
PepsiCo Canada

FOODS: SPECIALTY

Acosta
Bosa Foods
Direct Plus Food Group
FoodMesh
Fraktak's Chocolate
Global Reach Confections
Gravelbourg Gourmet Mustard
Home Harvest by Houweling
Les Canardises (Foie Gras etc.)
Luv The Grub
Nici's Pizzeria Inc.
Nurseries
Mastro Vinci
Panela Baking Factory
Susgrainable

FRUITS

High Quality BioEurope

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FCC
Federated Insurance
Company of Canada
FMS Solutions
Moneris

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Home Harvest By Houweling
Nurseries Ltd.
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Hobart Canada
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Global Reach Confections
PCB

JUICES

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Hobart Canada
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MATERIAL HANDLING & BACKROOM EQUIPMENT

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InStore Products Ltd.
Wajax

MEAL SOLUTIONS

Hon's
Kraft Heinz
Pasta Time
ReRoot
Untamed Feast

MEAT PROCESSING

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MEAT: BEEF

Dr. Bee
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Jack Daniel's BBQ Co. /GWFG
Mountain Creek Farms

MEAT: PORK

Jack Daniel's BBQ Co. /GWFG
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MEATS: OTHER

Les Canardises (Foie Gras etc.)
Mountain Creek Farms

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